TERM SHEETS THROUGH CLOSING

Review the full terms before closing.

A preliminary proposal is a starting point. Due diligence and final conditions influence proceeds, obligations, and timing.

A QUESTION WORTH ADDRESSING

Compare net proceeds and total cost alongside the rate. Review covenants, guarantees, prepayment terms, and maturity.

Three steps toward closing

01 **Compare the proposal**
Review amount, fees, amortization, maturity, collateral, guarantees, and conditions.

02 **Complete due diligence**
Track appraisal, title, insurance, legal, and environmental work where the transaction requires it.

03 **Resolve final conditions**
Confirm remaining documents, closing funds, lien releases, and obligations in the final agreements.

Prepare for the conversation

- ☐ Term sheet and closing conditions
- ☐ Equity funds and payoff information
- ☐ Insurance, title, and required diligence

How Alliance helps

We compare proposals, clarify financing conditions, and track open items with the lender and transaction team. We coordinate financing questions through closing.

Let's discuss your financing needs.

Tell us your goal, funding amount, and timing.

Book an appointment | Contact Alliance | Visit our website

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Educational overview. Terms and requirements vary by lender and transaction.